

FRANCHISE - REVENUE & PIPELINE SUMMARY
AS OF 13-MAR-2002
EUROS IN 000'S
GLOBAL MEDIA (1)

PRODUCT	Feb Franchise Revenue	YTD(Feb) Franchise Revenue	Prior YTD Franchise Revenue	B/W PRIOR YTD Franchise Revenue	Mar Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2002 Full Year Forecast	2002 Full Year Plan	B/W 2002 Full Year Plan	Future Year Pipeline(3)	Future Year Pipeline Probability Weighted(3)
M&A	182	14,182	6,037	8,145	1,514	97,920	23,485	39,182	49,000	(9,818)	-	-
Other Advisory	182	14,182	6,037	8,145	1,514	1,143	-	-	49,000	(9,818)	-	-
Total Advisory Products						99,063	23,485	39,182				
ECM	1,841	5,479	9,219	(3,740)	181	25,472	4,486	10,146	49,000	(38,854)	-	-
Restricted Securities/PPE	(0)	(1)	40	(41)	-	1,143	114	113			-	-
Total Equity	1,841	5,478	9,269	(3,781)	181	26,615	4,600	10,259	49,000	(38,741)	-	-
HY Bonds	2,522	7,908	4,786	3,120	526	-	-	8,431	14,000	(5,569)	-	-
Bonds IG	995	1,127	-	1,127	-	-	-	1,127	14,000	(12,873)	-	-
Leveraged Loans	5,727	5,727	-	5,727	-	32,587	18,401	22,128	7,000	15,128	-	-
Loans IG	(121)	(242)	-	(242)	-	-	-	(242)	7,000	(7,242)	-	-
Project Finance Advisory	-	-	-	-	-	-	-	-	-	-	-	-
Total Debt	9,122	14,518	4,786	9,732	526	32,587	18,401	31,445	42,000	(10,555)	-	-
NIM(2)	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
Total CF Revenue	11,124	34,178	20,082	14,095	2,221	158,265	44,487	80,886	140,000	(59,114)	-	-

Notes:

- 1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
- 2) NIM on Hold Portfolio excluded (except REIB and Latin America)
- 3) Balance of Pipeline includes all future years

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FRANCHISE - REVENUE BY DEAL
AS OF: 13-MAR-2002
EUROS IN 000'S
GLOBAL MEDIA

PRODUCT	DEAL	Franchise Revenue Feb	Franchise Revenue YTD(Feb)	Franchise Revenue Mar	Other Coverage Groups
	EchoStar - General Advisory (Vivendi) (D016541)	-	8,686	-	None
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	-	(145)	-	NA SPON
	Landmark Communications - general advisory(Retainer 2001-02) (D014724)	72	72	-	None
	ProSieben - merger advisory with Kirch Media (Pft Concordia) / Concord (D014982)	-	375	-	EUR TECH
	Scientific Atlanta -acquisition of Barconet-Project Baseball / Basebal (D013401)	-	-	1,514	EUR TECH
	TMP Worldwide - Project University / University 1 (D013407)	-	3,474	-	None
	TV Globo - Project Waves / Waves .. (D013828)	89	89	-	LA
	Telecom Italia Mobile - M&A - Project Eifel / Eifel (D014121)	-	1,631	-	EUR TELE, ITALY, LA
Total M&A		162	14,182	1,514	
Total Advisory Products		162	14,182	1,514	
	AMC Entertainment - acq financing for General Cinema (D013398)	-	452	-	NA SPON
	Adelphia Communications - HY offering (2Q 01) (D013200)	-	68	-	NA TELE
	Entertainment Communications - HY offering (1Q 02) (D020888)	1,017	1,017	-	None
	Galaxy Latin America - HY bond offering (1Q 01) (D002033)	1,505	1,505	-	LA
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	-	4,864	-	NA SPON
	Sindair Broadcasting - HY offering (1Q 02) (D021370)	-	-	526	None
Total HY Bonds		2,522	7,905	526	
	Scholastic Corp - IG offering (1Q 02) (D020146)	-	133	-	None
	Walt Disney - IG Bond (M3182)	995	995	-	None
Total Bonds IG		995	1,127	-	
	Comcast Cable - Strategic Lending Contract (M2222)	(54)	(107)	-	None
	Infinity Broadcasting - Strategic Lending Contract (M2221)	(67)	(135)	-	None
Total Loans IG		(121)	(242)	-	
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	5,727	5,727	-	NA SPON
Total Leveraged Loans		5,727	5,727	-	
Total Debt Products		9,122	14,518	526	
	Digital River - block trade (4Q 01) (D016304)	-	-	85	None
	Entertainment Communications - secondary offering (1Q 02) (D020128)	3,495	3,495	97	None
	MediaNation - US\$111mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	(1,654)	(1,654)	-	ASIA SPON, NA SPON
	Publicis Groupe SA - convertible bond Q1 2002(King) / King * (D016091)	-	3,638	-	FRANCE

FRANCHISE - REVENUE BY DEAL
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GLOBAL MEDIA

PRODUCT	DEAL	Franchise Revenue Feb	Franchise Revenue YTD(Feb)	Franchise Revenue Mar	Other Coverage Groups
Total Equity	iBeam Broadcasting-Warrant Income Realized/Unrealized (M1590) iBeam mltm (M1574)	1,841 (0)	5,478 (0) (1)	181 - -	None None
Total Private Placement-Equity		(0)	(1)	-	
Total Equity Products		1,841	5,478	181	
Total Product		11,124	34,178	2,221	

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FRANCHISE - PIPELINE BY DEAL
AS OF: 13 MAR 2002
EUROS IN 000'S
GLOBAL MEDIA

		Franchise Value							Franchise Revenue Total	Probability Weighted Pipeline
PRODUCT	DEAL	PROBABILITY	Mar	Apr	May	Jun	Future Months(1)			
M&A	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	100	-	-	-	3,429	0		3,429	
M&A	Aurora Communications - general advisory (D012859)	76	-	752	-	-	0		752	
M&A	BMG Storage Media - Project Blockbuster / Blockbuster- (D012541)	0	-	-	-	-	3,429		3,429	
M&A	Berleismann - pot buy-out of minorities in RTL / Rock.. (D014619)	25	-	-	5,000	-	0		5,000	
M&A	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	25	-	-	-	-	16,500		16,500	
M&A	Boosey & Hawkes - divestiture advisory/defence & refinancing (D015356)	0	-	-	-	2,000	0		2,000	
M&A	BusinessWire - general advisory (D005985)	25	-	-	-	7,200	0		7,200	
M&A	DTT-Online - Project Shakespeare (ex-140) / Shakespeare (ex-140, form (D010255)	0	-	-	-	10,000	0		10,000	
M&A	Datacraft Asia - Acq of HK-based System Integrator US60-70mm / Silver (D011656)	0	-	-	-	8,000	914		914	
M&A	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	0	-	-	-	-	8,000		8,000	
M&A	Echostar - acq advisory and financing (GM - HE) (D014801)	50	-	-	-	-	8,000		8,000	
M&A	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840)	75	2,000	-	-	-	0		2,000	
M&A	Impressa/Cofina - pot merger of Impressa w/ Investec (ice Cube) / ice cub (D015714)	50	-	-	-	1,500	0		1,500	
M&A	Impressa/Cofina - pot merger of Impressa w/ Investec (ice Cube) / ice cub (D015714)	100	75	-	-	-	0		75	
M&A	Johnston Press - Acq advisory/fin for RIM / Pacific (D014213)	50	-	-	3,714	-	0		3,714	
M&A	Lagardere - project Lenny/Emma (Eagle) / Eagle- (D006468)	0	-	-	-	-	10,000		10,000	
M&A	Pinnacle Holdings - general advisory (2001) (D010190)	25	-	-	-	3,429	0		3,429	
M&A	ProSieben - merger advisory with Kirch Media (Pit Concordia) / Concord (D014982)	50	-	-	-	-	5,000		5,000	
M&A	TV Globo - Project Waves / Waves ... (D013628)	75	86	-	-	-	0		86	
M&A	Taylor Nelson Sofres - potential acquisition of Observer AB / Monocle (D002405)	0	-	-	-	4,037	0		4,037	
M&A	Telefonica - Project Micro / Micro (D012896)	26	-	-	-	2,857	0		2,857	
			2,161	752	8,714	42,451	43,843		97,920	
									23,485	
Real Estate Advisory	Devis & Partners - Transmission Tower in Brooklyn (D020807)	0	-	-	-	-	1,143		1,143	
Real Estate Advisory			-	-	-	-	1,143		1,143	
Advisory Products			2,161	752	8,714	42,451	44,988		99,063	
Leveraged Loans	EMAP - GBP 650 mill bank refinancing (September 2001) (D013787)	75	430	-	-	-	0		430	
Leveraged Loans	Echostar - acq advisory and financing (GM - HE) (D014801)	50	-	-	-	-	30,857		30,857	
Leveraged Loans	Liberty Media - €2bn Debt financing (D013612)	50	1,300	-	-	-	0		1,300	
			1,730	-	-	-	30,857		32,587	
									16,401	
Debt Products			1,730	-	-	-	30,857		32,587	
									16,401	
Equity	Johnston Press - Acq advisory/fin for RIM / Pacific (D014213)	50	-	-	972	-	0		972	
Equity	UN Television - IPO (D020127)	50	-	8,000	-	-	0		8,000	
Equity	Lagardere - monetisation of shares & convertible bond offering (D015605)	0	-	-	-	-	1,500		1,500	
Equity	SES - Advisory for acq. of GE Americom (Project Gerard) / Gerard (D005927)	0	-	-	-	-	15,000		15,000	
			-	8,000	972	-	16,500		25,472	
									4,486	
Private Placement-Equity	nCube - equity private placement (2002) (D011472)	10	-	-	-	1,143	0		1,143	
Private Placement-Equity			-	-	-	1,143	0		1,143	
Equity Products			-	8,000	972	1,143	16,500		26,615	
			3,891	8,752	9,686	43,594	92,343		158,266	
Product									44,487	

1) Future Months include all pipeline, including future years

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FRANCHISE - REVENUE & PIPELINE BY MD & DIR
2002-03-13 (Wed)
EUROS IN 000'S
Global Media

BANKER	DEAL	PROB	FEB FRANCHISE VALUE	YTD FEB FRANCHISE VALUE	MAR FRANCHISE VALUE	2002 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Amling, Jeffrey	Aurora Communications - general advisory (D012858)	75%	-	-	-	752	-
	EchoStar - General Advisory (Nivedit) (D018641)	N/A	-	5,656	-	-	-
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	50%	-	-	-	8,000	-
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	N/A	-	(145)	-	-	-
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	50%	-	-	-	30,857	-
	Entelcom Communications - HY offering (1Q 02) (D020688)	N/A	1,017	1,017	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	N/A	3,495	3,495	97	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	N/A	4,864	4,864	-	-	-
	Medanation - US\$111mm IPO on GEM - Proj Bus / Bus (Asia EGM) (D000494)	N/A	5,727	5,727	-	-	-
	SES - Advisory for acq. of GE Americom (Project Gerard) / Gerard (D005927)	0%	(1,654)	(1,654)	-	-	-
Austin, Geoffrey	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840)	75%	-	-	-	15,000	-
	Johnston Press - Acqn advicquity fin for RIM / Pacific (D014213)	50%	-	-	-	2,000	-
	Johnston Press - Acqn advicquity fin for RIM / Pacific (D014213)	50%	-	-	-	3,714	-
	Legardere - monstion of shares & convertible bond offering (D015605)	0%	-	-	-	972	-
	Legardere - project Lany/Emma (Eagle) / Eagle- (D005469)	0%	-	-	-	1,500	-
	Aurora Communications - general advisory (D012858)	75%	-	-	-	10,000	-
	Entelcom Communications - HY offering (1Q 02) (D020688)	N/A	1,017	1,017	-	752	-
	Entelcom Communications - secondary offering (1Q 02) (D020128)	N/A	3,495	3,495	97	-	-
	Medanation - US\$111mm IPO on GEM - Proj Bus / Bus (Asia EGM) (D000494)	N/A	(1,654)	(1,654)	-	-	-
	Sindair Broadcasting - HY offering (1Q 02) (D021370)	N/A	-	-	526	-	-
Carney, Charles	Adelphia Communications - HY Offering (2Q 01) (D013200)	N/A	-	88	-	-	-
	Landmark Communications - general advisory (Retailer 2001-02) (D014724)	N/A	72	72	-	-	-
	Bertelsmann - pot buy-out of minorities in RTL / Rock (D014819)	25%	-	-	-	5,000	-
	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015828)	25%	-	-	-	16,500	-
	Boosey & Hawkes - divestiture advisory/defence & refinancing (D015359)	0%	-	-	-	2,000	-
	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	0%	-	-	-	8,000	-
	Impressa/Cofina - pot merger of Impressa w/ Investec (Ice Cube) / Ice cub (D015714)	100%	-	-	-	75	-
	Impressa/Cofina - pot merger of Impressa w/ Investec (Ice Cube) / Ice cub (D015714)	50%	-	-	-	1,500	-
	Legardere - project Lany/Emma (Eagle) / Eagle- (D005469)	0%	-	-	-	10,000	-
	SES - Advisory for acq. of GE Americom (Project Gerard) / Gerard (D005927)	0%	-	-	-	15,000	-
Graves, Daniel B.	Impressa/Cofina - pot merger of Impressa w/ Investec (Ice Cube) / Ice cub (D015714)	100%	-	-	-	75	-
	Impressa/Cofina - pot merger of Impressa w/ Investec (Ice Cube) / Ice cub (D015714)	50%	-	-	-	1,500	-
	Publicis Groupe SA - convertible bond Q1 2002 (King) / King (D016091)	N/A	-	3,638	-	-	-
	Bertelsmann - pot buy-out of minorities in RTL / Rock (D014819)	25%	-	-	-	5,000	-
	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015828)	25%	-	-	-	16,500	-
	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840)	75%	-	-	-	2,000	-
	ProSieben - merger advisory with Kirch Media (Pjt Concordia) / Concord (D014982)	50%	-	-	-	5,000	-
	ProSieben - merger advisory with Kirch Media (Pjt Concordia) / Concord (D014982)	N/A	-	375	-	-	-
	SES - Advisory for acq. of GE Americom (Project Gerard) / Gerard (D005927)	0%	-	-	-	15,000	-
	Taylor Nelson Sofres - potential acquisition of Observer AB / Monocle (D002405)	0%	-	-	-	4,037	-
Lovegrove, Stephen	Davis & Partners - Transmission Tower in Brooklyn (D020807)	0%	-	-	-	1,143	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	N/A	-	4,864	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	N/A	5,727	5,727	-	-	-
	Pinnacle Holdings - general advisory (2001) (D010190)	25%	-	-	-	3,429	-
	TV Globo - Project Waves / Waves ... (D013628)	75%	-	-	-	86	-
	TV Globo - Project Waves / Waves ... (D013628)	N/A	86	86	-	-	-
	Telecom Italia Mobile - M&A - Project Eiffel / Eiffel (D014121)	N/A	-	1,631	-	-	-
	Telefonica - Project Micro / Micro (D012898)	25%	-	-	-	2,857	-
	AMC Entertainment - acq financing for General Cinema (D013398)	N/A	-	452	-	-	-
	Galaxy Latin America - HY bond offering (1Q 01) (D002033)	50%	1,503	1,503	-	8,000	-
Macinnes, Bruce	LIN Television - IPO (D020127)	-	-	-	-	-	-
	Bertelsmann - pot buy-out of minorities in RTL / Rock (D014819)	25%	-	-	-	5,000	-
	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015828)	25%	-	-	-	16,500	-
	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840)	75%	-	-	-	2,000	-
	ProSieben - merger advisory with Kirch Media (Pjt Concordia) / Concord (D014982)	50%	-	-	-	5,000	-
	ProSieben - merger advisory with Kirch Media (Pjt Concordia) / Concord (D014982)	N/A	-	375	-	-	-
	SES - Advisory for acq. of GE Americom (Project Gerard) / Gerard (D005927)	0%	-	-	-	15,000	-
	Taylor Nelson Sofres - potential acquisition of Observer AB / Monocle (D002405)	0%	-	-	-	4,037	-
	Davis & Partners - Transmission Tower in Brooklyn (D020807)	0%	-	-	-	1,143	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	N/A	-	4,864	-	-	-
Morris, J L Malcolm	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	N/A	5,727	5,727	-	-	-
	Pinnacle Holdings - general advisory (2001) (D010190)	25%	-	-	-	3,429	-
	TV Globo - Project Waves / Waves ... (D013628)	75%	-	-	-	86	-
	TV Globo - Project Waves / Waves ... (D013628)	N/A	86	86	-	-	-
	Telecom Italia Mobile - M&A - Project Eiffel / Eiffel (D014121)	N/A	-	1,631	-	-	-
	Telefonica - Project Micro / Micro (D012898)	25%	-	-	-	2,857	-
	AMC Entertainment - acq financing for General Cinema (D013398)	N/A	-	452	-	-	-
	Galaxy Latin America - HY bond offering (1Q 01) (D002033)	50%	1,503	1,503	-	8,000	-
	LIN Television - IPO (D020127)	-	-	-	-	-	-
	Bertelsmann - pot buy-out of minorities in RTL / Rock (D014819)	25%	-	-	-	5,000	-
Paul, Gregory R.	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015828)	25%	-	-	-	16,500	-
	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840)	75%	-	-	-	2,000	-
	ProSieben - merger advisory with Kirch Media (Pjt Concordia) / Concord (D014982)	50%	-	-	-	5,000	-
	ProSieben - merger advisory with Kirch Media (Pjt Concordia) / Concord (D014982)	N/A	-	375	-	-	-
	SES - Advisory for acq. of GE Americom (Project Gerard) / Gerard (D005927)	0%	-	-	-	15,000	-
	Taylor Nelson Sofres - potential acquisition of Observer AB / Monocle (D002405)	0%	-	-	-	4,037	-
	Davis & Partners - Transmission Tower in Brooklyn (D020807)	0%	-	-	-	1,143	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	N/A	-	4,864	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	N/A	5,727	5,727	-	-	-
	Pinnacle Holdings - general advisory (2001) (D010190)	25%	-	-	-	3,429	-

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 2002-03-13 (Wed)
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 Global Media

BANKER	DEAL	PRODUCT	PROB	FEB FRANCHISE VALUE	YTD FEB FRANCHISE VALUE	MAR FRANCHISE VALUE	2002 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Thun-Hohenstein, Christian	Berleismann - pot buy-out of minorities in RTL / Rock... (D014619)	Acquisition Advisory	25%	-	-	-	3,000	-
	Berleismann - Project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	Acquisition Advisory	25%	-	-	-	16,500	-
	Deutsche Telekom - Sale options for 15% stake in SES (D011449)	Divestiture Advisory	0%	-	-	-	8,000	-
	EMAP - GBP 650 mill bank refinancing (September 2001) (D013787)	Senior Bank Debt	75%	-	-	-	430	-
Triffo, Dyan	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	Divestiture Advisory	100%	-	-	-	3,429	-
	BMG Storage Media - Project Blockbuster / Blockbuster (D012541)	Acquisition Advisory	0%	-	-	-	3,429	-
	BusinessWire - general advisory (D005865)	Divestiture Advisory	25%	-	-	-	7,200	-
	DTT-Online - Project Shakespeare (ex-140) / Shakespeare (ex-140, form (D010255)	Acquisition Advisory	0%	-	-	-	10,000	-
	Digital River - block trade (4Q 01) (D016304)	Equity-Secondary	N/A	-	-	85	-	-
	Liberty Media -	Senior Bank Debt	50%	-	-	-	1,300	-
	TMP Worldwide - Project University / University 1 (D013407)	Acquisition Advisory	N/A	-	3,474	-	-	-
	nCube - equity private placement (2002) (D011472)	Private Placement-Equity	10%	-	-	-	1,143	-
	Scientific Atlanta-acquisition of BarcoNet-Project Baseball / Baseball (D013401)	Acquisition Advisory	N/A	-	-	1,514	-	-
	nCube - equity private placement (2002) (D011472)	Private Placement-Equity	10%	-	-	-	1,143	-
Yung, Sun J.								

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FRANCHISE - REVENUE & PIPELINE SUMMARY
AS OF 13-MAR-2002
EUROS IN 000'S
EUROPE MEDIA (1)

PRODUCT	Feb Franchise Revenue	YTD(Feb) Franchise Revenue	Prior YTD Franchise Revenue	B/W PRIOR YTD Franchise Revenue	Mar Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2002 Full Year Forecast	2002 Full Year Plan	B/W 2002 Full Year Plan	Future Year Pipeline(3)	Future Year Pipeline Probability Weighted(3)
M&A	-	375	4,764	(4,389)	-	57,825	12,057	12,432	28,920	(16,486)	-	-
Other Advisory	-	375	4,764	(4,389)	-	57,825	12,057	12,432	28,920	(16,486)	-	-
Total Advisory Products	-	375	4,764	(4,389)	-	57,825	12,057	12,432	28,920	(16,486)	-	-
ECM	-	3,638	3,824	(186)	-	17,472	486	4,124	28,920	(24,796)	-	-
Restricted Securities/PPE	-	3,638	3,824	(186)	-	17,472	486	4,124	28,920	(24,796)	-	-
Total Equity	-	3,638	3,824	(186)	-	17,472	486	4,124	28,920	(24,796)	-	-
HY Bonds	-	-	-	-	-	-	-	-	8,265	(8,265)	-	-
Bonds IG	-	-	-	-	-	-	-	-	8,265	(8,265)	-	-
Leveraged Loans	-	-	-	-	-	430	323	323	4,130	(3,808)	-	-
Loans IG	-	-	-	-	-	-	-	-	4,130	(4,130)	-	-
Project Finance Advisory	-	-	-	-	-	430	323	323	24,790	(24,468)	-	-
Total Debt	-	-	-	-	-	430	323	323	24,790	(24,468)	-	-
NIM(2)	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
Total CF Revenue	-	4,013	8,588	(4,576)	-	76,727	12,866	16,878	82,630	(65,752)	-	-

Notes:

- 1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
- 2) NIM on Hold Portfolio excluded (except REIB and Latin America)
- 3) Balance of Pipeline includes all future years

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FRANCHISE - REVENUE BY DEAL
AS OF: 13-MAR-2002
EUROS IN '000'S
EUROPE MEDIA

PRODUCT	DEAL	Franchise Revenue Feb	Franchise Revenue YTD(Feb)	Franchise Revenue Mar	Other Coverage Groups
	ProSieben - merger advisory with Kirch Media (Pjt Concordia) / Concord (D014982)	-	375	-	EUR TECH
Total M&A		-	375	-	
Total Advisory Products		-	375	-	
	Publicis Groupe SA - convertible bond Q1 2002(King) / King * (D016091)	-	3,638	-	FRANCE
Total Equity		-	3,638	-	
Total Equity Products		-	3,638	-	
Total Product		-	4,013	-	

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FRANCHISE - PIPELINE BY DEAL
AS OF: 13-MAR-2002
EUROS IN 000'S
EUROPE MEDIA

Franchise Value

PRODUCT	DEAL	PROBABILITY	Mar	Apr	May	Jun	Future Months(1)	Franchise Revenue Total	Probability Weighted Pipeline
M&A	Bertelsmann - pot buy-out of minorities in RTL / Rock.. (D014619)	25	-	-	5,000	-	0	5,000	1,250
M&A	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D013826)	25	-	-	-	-	16,500	16,500	4,125
M&A	Boosey & Hawkes - divestiture advisory/defence & refinancing (D015359)	0	-	-	-	2,000	0	2,000	-
M&A	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	0	-	-	-	8,000	0	8,000	-
M&A	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra (D013840)	75	2,000	-	-	-	0	2,000	1,500
M&A	Impresso/Cofina - pot merger of Impresa w/ Investec (Ice Cube) / Ice cub (D015714)	50	-	-	-	1,500	0	1,500	750
M&A	Impresso/Cofina - pot merger of Impresa w/ Investec (Ice Cube) / Ice cub (D015714)	100	75	-	-	-	0	75	75
M&A	Johnston Press - Acqn adv/equity fin for RIM / Pacific. (D014213)	50	-	-	3,714	-	0	3,714	1,857
M&A	ProSieben - project Larry/Emma (Eagle) / Eagle- (D005469)	0	-	-	-	-	10,000	10,000	-
M&A	ProSieben - merger advisory with Kirch Media (Pit Concordia) / Concord (D014982)	50	-	-	-	-	5,000	5,000	2,500
M&A	Taylor Nelson Sofres - potential acquisition of Observer AB / Monocle (D002405)	0	-	-	-	4,037	0	4,037	-
			2,075	-	8,714	15,537	31,500	57,825	12,067
Advisory Products									
			2,075	-	8,714	15,537	31,500	57,825	12,067
Leveraged Loans	EMAP - GBP 650 mili bank refinancing (September 2001) (D013787)	75	430	-	-	-	0	430	323
Leveraged Loans			430	-	-	-	0	430	323
Debt Products									
			430	-	-	-	0	430	323
Equity	Johnston Press - Acqn adv/equity fin for RIM / Pacific. (D014213)	50	-	-	972	-	0	972	486
Equity	Lagardere - morisation of shares & convertible bond offering (D015605)	0	-	-	-	-	15,000	15,000	-
Equity	SES - Advisory for acq. of GE Americom (Project Gerard) / Gerard (D005927)	0	-	-	-	-	15,000	15,000	-
Equity			-	-	972	-	15,500	17,472	486
Equity Products									
			-	-	972	-	15,500	17,472	486
Product			2,505	-	9,888	15,537	48,000	76,727	12,865

1) Future Months include all pipeline, including future years

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FRANCHISE - REVENUE & PIPELINE BY MD & DIR
2002-03-13 (Wed)
EUROS IN 000'S
Europe Media

BANKER	DEAL	PRODUCT	PROB	FEB FRANCHISE VALUE	YTD FEB FRANCHISE VALUE	MAR FRANCHISE VALUE	2002 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Austin, Geoffrey	Gazprom - sale of Gazprom Media to Spunik Group (Astra) / Astra * (D013840)	Divestiture Advisory	75%	-	-	-	2,500	-
	Johnston Press - Acqn advisory fn for RIM / Pacific (D014213)	Acquisition Advisory	50%	-	-	-	3,714	-
	Johnston Press - Acqn advisory fn for RIM / Pacific (D014213)	Equity-Rights	50%	-	-	-	972	-
	Lagardere - monetisation of shares & convertible bond offering (D015806)	Block Trade	0%	-	-	-	1,500	-
	Lagardere - project Larry/Emma (Eagle) / Eagle (D005469)	Acquisition Advisory	0%	-	-	-	10,000	-
Lovegrove, Stephen	Bertelsmann - pot buy-out of minorities in RTL / Rock.. (D014619)	Acquisition Advisory	25%	-	-	-	5,000	-
	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	Acquisition Advisory	25%	-	-	-	16,500	-
	Bonsey & Hawkes - divestiture advisory/finance & refinancing (D015359)	Divestiture Advisory	0%	-	-	-	2,000	-
	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	Divestiture Advisory	0%	-	-	-	8,000	-
	Impressa/Cofina - pot merger of Impressa w/ Investec (ice Cube) / ice cube (D015714)	Merger Advisory	100%	-	-	-	75	-
Lovell, Nicholas	Impressa/Cofina - pot merger of Impressa w/ Investec (ice Cube) / ice cube (D015714)	Merger Advisory	60%	-	-	-	1,500	-
	Lagardere - project Larry/Emma (Eagle) / Eagle (D005469)	Acquisition Advisory	0%	-	-	-	10,000	-
	SES - Advisory for acq. of GE Americom (Project Gerard) / Gerard (D005827)	Equity-Secondary	0%	-	-	-	15,000	-
	Impressa/Cofina - pot merger of Impressa w/ Investec (ice Cube) / ice cube (D015714)	Merger Advisory	100%	-	-	-	75	-
	Publicis Groupe SA - convertible bond Q1 2002(King) / King * (D016081)	Equity-Convertible Bonds	50%	-	3,638	-	1,500	-
Machnes, Bruce	Bertelsmann - pot buy-out of minorities in RTL / Rock.. (D014619)	Acquisition Advisory	25%	-	-	-	5,000	-
	Gazprom - sale of Gazprom Media to Spunik Group (Astra) / Astra * (D013840)	Acquisition Advisory	25%	-	-	-	16,500	-
	ProSieben - merger advisory with Kirch Media (P1 Concordia) / Concord (D014982)	Divestiture Advisory	75%	-	-	-	2,000	-
	ProSieben - merger advisory with Kirch Media (P1 Concordia) / Concord (D014982)	Merger Advisory	50%	-	375	-	5,000	-
	SES - Advisory for acq. of GE Americom (Project Gerard) / Gerard (D005827)	Equity-Secondary	N/A	-	-	-	15,000	-
Thun-Hohenstein, Christian	Taylor Nelson Sofres - potential acquisition of Observer AB / Monode (D002403)	Other M&A Advisory	0%	-	-	-	4,037	-
	Bertelsmann - pot buy-out of minorities in RTL / Rock.. (D014619)	Acquisition Advisory	25%	-	-	-	5,000	-
	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	Acquisition Advisory	25%	-	-	-	16,500	-
	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	Divestiture Advisory	0%	-	-	-	8,000	-
	EMAP - GBP 850 mill bank refinancing (September 2001) (D013787)	Senior Bank Debt	75%	-	-	-	430	-

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FRANCHISE - REVENUE & PIPELINE SUMMARY
AS OF 13-MAR-2002
EUROS IN 000'S
NA MEDIA (1)

PRODUCT	Feb Franchise Revenue	YTD(Feb) Franchise Revenue	Prior YTD Franchise Revenue	B/W PRIOR YTD Franchise Revenue	Mar Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Sal Of Current Year Probability Weighted Pipeline	2002 Full Year Forecast	2002 Full Year Plan	B/W 2002 Full Year Plan	Future Year Pipeline(3)	Future Year Pipeline Probability Weighted(3)
M&A	162	13,807	1,273	12,534	1,514	39,181	11,428	26,750	25,650	1,100	-	-
Other Advisory	162	13,807	1,273	12,534	1,514	1,143	-	-	25,650	1,100	-	-
ECM	1,841	1,841	8,316	(6,475)	181	23,000	4,000	6,022	25,650	(19,528)	-	-
Restricted Securities/PPE	(0)	(1)	40	(41)	-	1,143	114	113	25,650	113	-	-
Total Equity	1,841	1,840	8,355	(6,516)	181	24,143	4,114	6,136	25,650	(19,514)	-	-
HY Bonds	2,522	7,906	4,786	3,120	526	-	-	8,431	7,330	1,101	-	-
Bonds IG	965	1,127	-	1,127	-	-	-	1,127	7,330	(6,203)	-	-
Leveraged Loans	5,727	5,727	-	5,727	-	32,157	18,079	21,805	7,330	18,140	-	-
Loans IG	(121)	(242)	-	(242)	-	-	-	(242)	3,665	(3,907)	-	-
Project Finance Advisory	-	-	-	-	-	-	-	-	3,665	-	-	-
Total Debt	9,122	14,518	4,786	9,732	526	32,157	16,079	31,122	21,990	9,132	-	-
NIM(2)	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
Total CF Revenue	11,124	30,165	14,414	15,750	2,221	98,823	31,621	84,007	73,290	(9,283)	-	-

Notes:

- 1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
- 2) NIM on Hold Portfolio excluded (except REIB and Latin America)
- 3) Balance of Pipeline includes all future years

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FRANCHISE - REVENUE BY DEAL
AS OF: 13-MAR-2002
EUROS IN 000'S
NA MEDIA

PRODUCT	DEAL	Franchise Revenue Feb	Franchise Revenue YTD(Feb)	Franchise Revenue Mar	Other Coverage Groups
	Echostar - General Advisory (Vivendi) (D016541)	-	8,686	-	None
	Echostar - acqn advisory and financing (GM - HE) (D014801)	-	(145)	-	NA SPON
	Landmark Communications - general advisory(Retainer 2001-02) (D014724)	72	72	-	None
	Scientific Atlanta -acquisition of Barconet-Project Baseball / Baseball (D013401)	-	-	1,514	EUR TECH
	TMP Worldwide - Project University / University 1 (D013407)	-	3,474	-	None
	TV Globo - Project Waves / Waves ... (D013628)	89	89	-	LA
	Telecom Italia Mobile - M&A - Project Eiffel / Eiffel (D014121)	-	1,631	-	EUR TELE, ITALY
Total M&A		162	13,807	1,514	
Total Advisory Products		162	13,807	1,514	
	AMC Entertainment - acq financing for General Cinema (D013398)	-	452	-	NA SPON
	Adelphia Communications - HY Offering (2Q 01) (D013200)	-	68	-	NA TELE
	Entertainment Communications - HY offering (1Q 02) (D020888)	1,017	1,017	-	None
	Galaxy Latin America - HY bond offering (1Q 01) (D002033)	1,505	1,505	-	LA
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	-	4,864	-	NA SPON
	Sinclair Broadcasting - HY offering (1Q 02) (D021370)	-	-	526	None
Total HY Bonds		2,522	7,906	526	
	Scholastic Corp - IG offering (1Q 02) (D020146)	-	133	-	None
	Walt Disney - IG Bond (M3182)	995	995	-	None
Total Bonds IG		995	1,127	-	
	Comcast Cable - Strategic Lending Contract (M2222)	(54)	(107)	-	None
	Infinity Broadcasting - Strategic Lending Contract (M2221)	(67)	(135)	-	None
Total Loans IG		(121)	(242)	-	
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	5,727	5,727	-	NA SPON
Total Leveraged Loans		5,727	5,727	-	
Total Debt Products		9,122	14,518	526	
	Digital River - block trade (4Q 01) (D016304)	-	-	85	None
	Entelcom Communications - secondary offering (1Q 02) (D020128)	3,495	3,495	97	None
	MediaNation - US\$111mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	(1,654)	(1,654)	-	ASIA SPON, NA SP

FRANCHISE - REVENUE BY DEAL
AS OF: 13-MAR-2002
EUROS IN 000'S
NA MEDIA

PRODUCT	DEAL	Franchise Revenue Feb	Franchise Revenue YTD(Feb)	Franchise Revenue Mar	Other Coverage Groups
Total Equity	iBeam Broadcasting-Warrant Income Realized/Unrealized (M1590) iBeam mtrm (M1574)	1,841 (0) .	1,841 (0) (1)	181 - -	None None
Total Private Placement-Equity		(0)	(1)	-	
Total Equity Products		1,841	1,840	181	
Total Product		11,124	30,165	2,221	

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FRANCHISE - PIPELINE BY DEAL
AS OF: 13-MAR-2002
EUROS IN 000'S
NA MEDIA

		Franchise Value						Franchise Revenue Total	Probability Weighted Pipeline
PRODUCT	DEAL	PROBABILITY	Mar	Apr	May	Jun	Future Months(1)		
M&A	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	100	-	-	-	3,428	0	3,428	3,428
M&A	Aurora Communications - general advisory (D012858)	75	-	752	-	-	0	752	564
M&A	BMG Storage Media - Project Blockbuster / Blockbuster (D012541)	0	-	-	-	-	3,429	3,429	-
M&A	BusinessWire - general advisory (D005685)	25	-	-	-	7,200	0	7,200	1,800
M&A	DTT-Online - Project Shakespear (ex-140) / Shakespear (ex-140, form (D010255))	0	-	-	-	10,000	0	10,000	-
M&A	Echostar - acqn advisory and financing (GM - HE) (D014601)	50	-	-	-	-	8,000	8,000	4,000
M&A	Pinnacle Holdings - general advisory (2001) (D010190)	25	-	-	-	3,428	0	3,428	857
M&A	TV Globo - Project Waves / Waves ... (D013628)	75	86	-	-	-	0	86	64
M&A	Telefonica - Project Micro / Micro (D012896)	25	-	-	-	2,857	0	2,857	714
			86	752	-	26,814	11,429	39,181	11,428
Real Estate Advisory	Davis & Partners - Transmission Tower in Brooklyn (D020807)	0	-	-	-	-	1,143	1,143	-
Real Estate Advisory			-	-	-	-	1,143	1,143	-
Advisory Products			86	752	-	26,814	12,571	40,323	11,428
Leveraged Loans	Echostar - acqn advisory and financing (GM - HE) (D014601)	50	-	-	-	-	30,857	30,857	15,428
Leveraged Loans	Liberty Media - €2bn Debt financing (D013612)	50	1,300	-	-	-	0	1,300	650
			1,300	-	-	-	30,857	32,157	16,078
Debt Products			1,300	-	-	-	30,857	32,157	16,078
Equity	LIN Television - IPO (D020127)	50	-	8,000	-	-	0	8,000	4,000
Equity	SES - Advisory for acq. of GE Ameriborn (Protect Gerard) / Gerard (D005927)	0	-	-	-	-	15,000	15,000	-
			-	8,000	-	-	15,000	23,000	4,000
Private Placement-Equity	nCube - equity private placement (2002) (D011472)	10	-	-	-	1,143	0	1,143	114
Private Placement-Equity			-	-	-	1,143	0	1,143	114
Equity Products			-	8,000	-	1,143	15,000	24,143	4,114
Product			1,386	8,762	-	28,065	58,429	96,623	31,621

1) Future Months include all pipeline, including future years

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FRANCHISE - REVENUE & PIPELINE BY MD & DIR
2002-03-13 (Wed)
EUROS IN 000'S
NA Media

BANKER	DEAL	PRODUCT	PROB	FEB FRANCHISE VALUE	YTD FEB FRANCHISE VALUE	MAR FRANCHISE VALUE	2002 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Amling, Jeffrey	Aurora Communications - general advisory (D012858)	Divestiture Advisory	75%	-	-	-	752	-
	Echostar - General Advisory (Vivendi) (D016541)	Other M&A Advisory	N/A	-	8,686	-	-	-
	Echostar - acq advisory and financing (GM - HE) (D014601)	Acquisition Advisory	50%	-	-	-	8,000	-
	Echostar - acq advisory and financing (GM - HE) (D014601)	Acquisition Advisory	N/A	-	(145)	-	-	-
	Echostar - acq advisory and financing (GM - HE) (D014601)	Bridge Loans	50%	-	-	-	30,857	-
	Entertainment Communications - HY offering (1Q 02) (D020688)	Bonds-Corporate High Yield	N/A	1,017	1,017	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	Equity-Secondary	N/A	3,495	3,495	97	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	Bonds-Corporate High Yield	N/A	-	4,864	-	-	-
	MediaNation - US\$111mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	Senior Bank Debt	N/A	5,727	5,727	-	-	-
	SES - Advisory for acq. of GE Americom (Project Gerard) / Gerard (D005927)	Equity-IPO	N/A	(1,654)	(1,654)	-	-	-
Carey, Charles	Aurora Communications - general advisory (D012858)	Equity-Secondary	0%	-	-	-	15,000	-
	Entertainment Communications - HY offering (1Q 02) (D020688)	Divestiture Advisory	75%	-	-	-	752	-
	Entertainment Communications - secondary offering (1Q 02) (D020128)	Bonds-Corporate High Yield	N/A	1,017	1,017	-	-	-
	MediaNation - US\$111mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	Equity-Secondary	N/A	3,495	3,495	97	-	-
	Sinclair Broadcasting - HY offering (1Q 02) (D021370)	Equity-IPO	N/A	(1,654)	(1,654)	-	-	-
Graves, Daniel B.	Adelphia Communications - HY offering (2Q 01) (D013200)	Bonds-Corporate High Yield	N/A	-	68	-	-	-
	Landmark Communications - general advisory (Retainer 2001-02) (D014724)	Other M&A Advisory	N/A	72	72	-	-	-
	Davis & Partners - Transmission Tower in Brooklyn (D020607)	Real Estate Advisory	0%	-	-	-	1,143	-
Morris, J L Malcolm	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	Bonds-Corporate High Yield	N/A	-	4,864	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	Senior Bank Debt	N/A	5,727	5,727	-	-	-
	Pinnacle Holdings - general advisory (2001) (D010190)	Divestiture Advisory	25%	-	-	-	3,429	-
	TV Globo - Project Waves / Waves ... (D013628)	Divestiture Advisory	75%	-	-	-	86	-
	TV Globo - Project Waves / Waves ... (D013628)	Divestiture Advisory	N/A	89	89	-	-	-
	Telecom Italia Mobile - M&A - Project Effe / Effe (D014121)	Divestiture Advisory	N/A	-	1,631	-	-	-
	Telefonica - Project Micro / Micro (D012896)	Divestiture Advisory	25%	-	-	-	2,857	-
	AMC Entertainment - acq financing for General Cinema (D013398)	Bonds-Corporate High Yield	N/A	-	452	-	-	-
	Galaxy Latin America - HY bond offering (1Q 01) (D020203)	Equity-IPO	N/A	1,505	1,505	-	-	-
	LIN Television - IPO (D020127)	Equity-IPO	50%	-	-	-	8,000	-
Paul, Gregory R.	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Shout (D010328)	Divestiture Advisory	100%	-	-	-	3,429	-
	BMG Storage Media - Project Blockbuster / Blockbuster (D012641)	Acquisition Advisory	0%	-	-	-	3,420	-
	BusinessWire - general advisory (D005985)	Divestiture Advisory	25%	-	-	-	7,200	-
	DTT-Online - Project Shakespeare (ex-140) / Shakespeare (ex-140, form (D010255)	Acquisition Advisory	0%	-	-	-	10,000	-
	Digital River - block trade (4Q 01) (D016304)	Equity-Secondary	N/A	-	-	85	-	-
	Liberty Media -	Senior Bank Debt	50%	-	-	-	1,300	-
	TMP Worldwide - Project University / University 1 (D013407)	Acquisition Advisory	N/A	-	3,474	-	-	-
Yung, Sun J.	nCube - equity private placement (2002) (D011472)	Private Placement-Equity	10%	-	-	-	1,143	-
	Scientific Atlanta - acquisition of Barco/Project Baseball / Baseball (D013401)	Acquisition Advisory	N/A	-	-	1,314	-	-
	nCube - equity private placement (2002) (D011472)	Private Placement-Equity	10%	-	-	-	1,143	-

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FRANCHISE - REVENUE & PIPELINE SUMMARY
AS OF 13-MAR-2002
EUROS IN 000'S
ASIA PACIFIC MEDIA (1)

PRODUCT	Feb Franchise Revenue	YTD(Feb) Franchise Revenue	Prior YTD Franchise Revenue	B/W PRIOR YTD Franchise Revenue	Mar Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2002 Full Year Plan	B/W 2002 Full Year Plan	Future Year Pipeline(3)	Future Year Pipeline Probability Weighted(3)
M&A	-	-	-	-	-	914	-	-	-	-	-
Other Advisory Total Advisory Products	-	-	-	-	-	914	-	-	-	-	-
ECM	-	-	-	-	-	-	-	-	-	-	-
Restricted Securities/PPE Total Equity	-	-	-	-	-	-	-	-	-	-	-
HY Bonds	-	-	-	-	-	-	-	-	-	-	-
Bonds IG	-	-	-	-	-	-	-	-	-	-	-
Leveraged Loans	-	-	-	-	-	-	-	-	-	-	-
Loans IG	-	-	-	-	-	-	-	-	-	-	-
Project Finance Advisory Total Debt	-	-	-	-	-	-	-	-	-	-	-
NIM(2) Other	-	-	-	-	-	-	-	-	-	-	-
Total CF Revenue	-	-	-	-	-	914	-	-	-	-	-

Notes:

- 1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
- 2) NIM on Hold Portfolio excluded (except REIB and Latin America)
- 3) Balance of Pipeline includes all future years

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FRANCHISE - PIPELINE BY DEAL
AS OF: 13-MAR-2002
EUROS IN 000'S
ASIA PACIFIC MEDIA

PRODUCT	DEAL	PROBABILITY	Franchise Value				Future Months(1)	Franchise Revenue Total	Probability Weighted Pipeline
			Mar	Apr	May	Jun			
M&A	Datacraft Asia - Acq of HK-based System Integrator US50-70mn / Silver (D011658)	0	-	-	-	-	914	914	-
M&A			-	-	-	-	914	914	-
Advisory Products									
			-	-	-	-	914	914	-
Product									
			-	-	-	-	914	914	-

1) Future Months include all pipeline, including future years

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